

Please send the application form to:

**FICCI Trade Fair Secretariat**

Federation of Indian Chambers of Commerce and Industry

Federation House, Tansen Marg, New Delhi-110 001

Tel: +91 11 23766919, 32910417 & 32939542 (D)

Fax: +91 11 23359734(D), 23721504, 23320714

Email: ishan.pandita@ficci.com



## APPLICATION FOR PARTICIPATION: INDIAN EXHIBITORS

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Country: \_\_\_\_\_ Postal / Zip Code: \_\_\_\_\_

Tel. No. with City Code: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Contact Person: Mr./Ms. \_\_\_\_\_ Designation \_\_\_\_\_

Products/Services: \_\_\_\_\_

Ref. No. : \_\_\_\_\_ (To be assigned by organisers)

### Participation Charges

Description	Requirement	Cost
(a) Raw indoor space @ Rs 7,000.00 per sqm. (Min. 24 sqm)	_____	_____
(b) Indoor Shell Scheme @ Rs 8,000.00 per sqm. (Min.12 sqm)	_____	_____
(c) Outdoor Space (Raw) – Rs. 2500.00 per sqm. (Min. 24 sqm)	_____	_____
(d) Aircraft display (rates per aircraft)	_____	_____

Weight	Rate	Number	Static/Flying Display	Cost
Upto 1 Ton	Rs.38,500.00	_____	_____	_____
1.1 to 5 Ton	Rs.69,300.00	_____	_____	_____
5.1 to 10 Ton	Rs.92,400.00	_____	_____	_____
10.1 to 30 Ton	Rs.1,38,600.00	_____	_____	_____
30.1 to 60 Ton	Rs.1,84,800.00	_____	_____	_____
Above 60 Ton	Rs.2,31,000.00	_____	_____	_____

Initial landing charges per aircraft - Rs.2,500.00 (To be charged once only)

Note: These rates do not apply to supporting aircraft. In this context, details will be provided subsequently in the Flying Manual.

(e) Hospitality Chalet (6 x12m)@ Rs.8,00,000.00 \_\_\_\_\_

**Total:** \_\_\_\_\_

**All payments to be net of bank charges and other service charges.**

**Taxes – Service tax and education cess of 10.3% shall be levied on all payments as per government rules.**

***This exhibition is exempted from TDS. You are requested not to deduct any TDS towards the participation charges.***

### Discount Structure:

- Early Bird Discount** – 5% discount on the net space charges shall be given to the exhibitors who confirm their participation on or before 31<sup>st</sup> May 2009 with stipulated payment as per the payment terms
- Bulk Booking Discount** – 10% discount on net space charges shall be offered to the exhibitors who confirm more than 200 sq. mtrs. of space

### Payment Schedule

(A) On Application: 20% (B) On or before 15<sup>th</sup> August, 2009: 30% (C) Balance on or before 10<sup>th</sup> January, 2010: 50%

Transfer Details

Notes: Please mail the application along with payment through Demand Draft in favor of Federation of Indian Chambers of Commerce and Industry at the address mentioned above.

We have read the rules and regulations of "India Aviation 2010" printed overleaf and we agree to abide by them.

Date: \_\_\_\_\_ Name of the Applicant \_\_\_\_\_ Signature with Stamp

**Organisers**

"India Aviation 2010" is being organized by Ministry of Civil Aviation, Government of India in association with Federation of Indian Chambers of Commerce & Industry.

**Venue, Dates and Timings**

"India Aviation 2010" will be held at Hyderabad Airport, Sardar Patel Road, Hyderabad from March 3-7, 2010. The timings of the event are from 10 am to 5 pm.

**Overseas Associate**

Farnborough International Ltd

**Exhibitor and Validity of the Contract**

Any company/organisation/institution booking space for participation will be called exhibitor. Exhibits will be limited to materials, products or services related to an aviation & aerospace exhibition. The Organisers reserve the right to determine the eligibility of any material, product or services for display. Only the manufacturers or / and their authorised offices in India are permitted to be the exhibitors. Agents will not be permitted to display exhibits. The contract with the exhibitor will only be valid after the payment of the full contract price. The exhibitor shall have a revocable permission to participate in the exhibition. This agreement is not and shall not be deemed to be a lease or an agreement for lease.

**Allocation of Space**

Exhibit space will be allocated according to the date of receipt of application form along with the prescribed payment. The Organisers reserve the right to change or alter the allocated space, in case of unforeseen contingencies or changes in the floor plan.

**Participation Charges and Payment Terms**

As mentioned in the application form

**Admission**

The Organisers reserve the right to refuse admission to any person in the interest of the exhibition or due to safety reasons.

**Entry to the Exhibition**

The exhibition will be open to business visitors from March 3-7, 2010. Exhibitors will be entitled to free invitations, based on the space booked.

**Dress Code**

The Organisers reserve the right to determine whether the attire of the exhibitor is acceptable and is in keeping with the best interest of the exposition. All exhibitors are expected to be dressed formally in safari suit, national dress, lounge suit, shirt & tie or uniform

**Operation of Devices and their Sound Levels**

Only such devices or exhibits shall be operated in the exhibition premises, which do not distract or disturb visitors, exhibitors or others present in the area.

**Standfitting Services**

The exhibitors will appoint a panel of official contractors to provide standard standfitting services for exhibitors using the shell scheme. Design of the special stands will be subject to the approval of the Organisers.

**Electrical Services**

Electrical services will be available as per the details in the exhibitors' manual. Any additional electrical work shall only be carried out by the official electrical contractor. The exhibitor shall bear the cost of all such electrical works and additional load.

**Service Agencies**

Service agencies like freight handling, security, cleaning, stand construction, phones, catering, etc empanelled with the Organisers will only be allowed to provide services to exhibitors. Other agencies will not be allowed to enter/operate in the exhibition premises.

**Cleaning of Exhibits**

The exhibitors must make arrangements to keep their exhibits presentable, clean and free from dust to the satisfaction of the Organisers. All materials for disposal must be deposited in the areas designated by the Organisers.

**Advertising**

The exhibitors may distribute, only within their stands, hand-bills, brochures or other printed material related to their products. The Organisers reserve the right to prohibit distribution of any publicity material without assigning any reason.

**Cancellation**

In the event of an exhibitor withdrawing from "India Aviation 2010" or cancelling their booking, the following rules will apply:

- Cancellation on or up to 15<sup>th</sup> August 2009 - 15% of the total cost of booking will be deducted.
- Cancellation after 15<sup>th</sup> August 2009 but before 10<sup>th</sup> October 2010 - 50% of the total cost will be deducted.
- No refund on cancellation will be given after 10<sup>th</sup> October 2010.

**Undertaking by the Exhibitors****The exhibitors undertake that:**

They are entering into an agreement for participation in "India Aviation 2010" as principals & not as agents or nominee of any third party.

None of the exhibits on display or present at the exhibition premises infringe, or is likely to infringe, any patent, trademark, copyright and other intellectual property rights of any party, and agree that in the event of any breach, this contract may be terminated by the Organisers unilaterally. In such an event, the exhibitors shall indemnify the Organisers against all costs, claims, demands, losses, liabilities etc.

**Public Safety & Security**

Exhibitors & their representatives should be present at their stands at all times during the opening hours of the exhibition in order to receive visitors. They may not close their stands before the officially appointed time of closing.

Fire: All inflammable disposable materials (such as empty boxes and other wrappings) should be immediately removed from the exhibition premises after setting up of the stall as per the time schedule mentioned in the exhibitors manual.

Flammable Materials: The use of flammable materials for the decoration of the stand is prohibited unless such decorations have been treated with a fire retarding substance. Use of heating appliances within the stand is strictly prohibited.

**Insurance and Exhibition Liabilities against unforeseen incidents**

- The exhibitors are solely responsible for damage which may occur to exhibits, equipment, decorations, stock or stand or any other possessions due to fire, theft, deterioration, loss/damage by water or damage suffered during any fire fighting operations.
- The exhibitors are responsible for all accidents that may occur to the staff (including the Organisers' personnel), technicians, employees or exhibitors on duty in his own or in neighboring stands, due to the use by him or anyone else delegated by him of machines, motors, other appliances or electric power that cause fire.
- The exhibitors are responsible for all other damages, injuries or accidents, other than those already mentioned, or those that they themselves may foresee, and any other damage which may result from their participation in the exhibition, whether directly through their own fault or through the fault of a third party under the exhibitors' instructions, & affecting the possessions, furniture or building belonging to either the Organisers or to another party.
- The Organisers disclaim all responsibility for risks mentioned above and the exhibitor shall not be entitled to make any claim, whatsoever be the factors causing such damage.
- The exhibitors will obtain third party liability insurance from an insurance company. This compulsory insurance must cover accidents suffered by third parties in the building containing the stand of the exhibitors which involves the liability of the exhibitor or any of his employees & any liability due to accidents linked with "India Aviation 2010"
- Exhibitors opting for shell stand have to take a minimum insurance cover of Rs. 10,000,000 and all other exhibitors have to take a minimum insurance cover of Rs. 30,000,000 for third party liabilities. Minimum insurance cover for flying display will be mentioned in the exhibitors' manual.
- The exhibitors may insure their exhibits on display against all possible risks that are permitted under the insurance rules.
- Each exhibitor is reminded that he is responsible for effecting insurance cover for expenses incurred due to abandonment or postponement of the exhibition for any reasons whatsoever.
- The insurance policies mentioned above will have to include the insurer's renunciation of any legal action/penalty arising in the event of damages or accidents against the Executives, Representatives, Directors and Employees of the following organisation
  - Organisers
  - Hyderabad Airport and Airfield, Hyderabad
  - Municipality or Local Administration of Hyderabad Area
  - Architects and Contractors employed by the Organisers
  - Overseas Associates

The period of liability of the exhibitor shall be deemed to run from the time the exhibitor or any of his employees, agents or contractors first enters the exhibition site and will continue until all his exhibits and property have been removed.

The exhibitor shall insure, indemnify and hold the Organisers harmless in respect of all costs, claims, demands and expenses to which the Organisers may in any way be subject as a result of any loss or injury arising to any person (including members of the delegations, visitors, public, the Organisers' staff, agents or contractors) howsoever caused as a result of any act or default of the exhibitors, his employees, agents, contractors or invitees. If the Organisers find it necessary, the exhibitor shall provide proof that he has an adequate insurance cover. The Organisers shall not in any event be held responsible for any restriction or condition which prevents the construction, erection, completion, alteration or dismantling of stands or for the failure of any service amenities provided by the Organisers, for the cancellation or part time opening of the exhibition either as a whole or in part, or for amendments or alterations to all or any of the rules and regulations caused by circumstances not under their control.

**Safety, Fire, Health and other Laws**

All fire, safety, health and other laws, rules and regulations imposed by local authorities and agencies must be strictly observed by the exhibitor.

**Loss**

The Organisers will not be held liable for loss/damage to the exhibits.

**Right to Reject Exhibits**

The exhibitor agrees that the exhibits shall be admitted and shall remain solely in strict compliance with the rules and regulations stipulated herein. The Organisers reserve the right to reject or prohibit any exhibit in whole or in part, or any exhibitor or their representatives with or without giving any reasons.

**Sub-contracting**

This license to participate in the exhibition is personal to the exhibitor and is non-transferable. No licensing or sublicensing may be granted by the exhibitor to any other party.

**Governing Laws and Jurisdiction**

This agreement shall be governed by and construed in accordance with the laws prevalent in the Union of India. Each of the parties hereby irrevocably and unconditionally submits to the non-exclusive jurisdiction of the courts of India for all purposes in relation to this agreement, and waives any objections.

**Stamp and Other Duties**

The exhibitor shall pay any other taxes or duties, including any interest and penalties, payable on or in connection with this agreement.

**Exhibitors' Manual and Floor Plan**

Further rules and regulations pertaining to the exhibition found in the exhibitors' manual and other documents supplied by the Organisers will be deemed to form part of this agreement, and shall be binding on the exhibitors.

**Disputes**

Disputes, if any arising out of unresolved matters between exhibitor and the Organisers shall be settled by arbitration in accordance with the Arbitration and Conciliation Act 1996. The arbitration proceedings will be conducted in English and at New Delhi, India only.

**Force Majeure**

If the exhibition is abandoned, cancelled or suspended in whole or in part by reasons of war, fire, national emergency, labor, non-availability of exhibition premises or re-allocation of exhibition premises or any other cause not within the control of the Organisers, the Organisers shall be under no liability for any actions, claims or losses.